

IDN TODAY!



OCTOBER 2009



CHICAGO TRADE SHOW

SATURDAY, OCTOBER 24, 2009

TRADE SHOW REGISTRATION:

Pre-registration Deadline* - 10/1/2009

Registration Deadline - 10/15/2009

*Pre-register for your attendee badge and earn five (5) extra chances to win a door prize at the Trade Show!

HOW TO REGISTER:

Complete the enclosed registration form and fax to 708-456-0878 or contact Kathleen Kempf at kkempf@idnhhoffman.com or phone at (708) 456-4300.

ADDITIONAL INFORMATION:

For additional Trade Show information including hotel and map of Trade Show location, visit www.idnhhoffman.com and select "Chicago Trade Show" from our *Events/Training* link in the **MARKETING INFORMATION** section.

DATE:

OCTOBER 24, 2009

TIME:

10:00 a.m. - 2:00 p.m. – (Trade Show)

8:00 a.m. - 11:00 a.m. – (Classes)

LOCATION:

Belvedere Events & Banquets

1170 W. Devon Ave.

Elk Grove Village, IL 60007

COST: Free!

VALUE: Priceless!

LUNCH:

11:00 a.m. - 1:00 p.m.

DETAILS:

- 50+ Manufacturers
- 4 Training Classes*
- Training on the show floor
- Door Prizes
- And More!

*Visit the **EVENTS** section of our website for the registration form and fax to 708-456-0878 or contact your local IDN Sales Representative for more information.

IN THIS ISSUE:

- 1 Chicago Trade Show (IDN)
- 2 Trade Show Classes (IDN)
- 3 Trade Show Classes (IDN)
- 4 IDN Updates

PROMOTIONS

- **LSDA & Baron**
Put Money in the Bank with LSDA & Baron Promotion
(10/1/09 - 10/31/09)
- **Master Lock**
Padlock Promotion
(10/1/09 - 10/30/09)
- **CCL**
Lockup & Go with CCL Promotion
(9/1/09 - 10/30/09)
- **Ingersoll Rand**
Reward Time with Ingersoll Rand Promotion
(10/1/09 - 11/30/09)
- **Various Brands**
Overstock Products Promotion
(10/1/09 - 11/30/09)

TRAINING/EVENTS

GRAND RAPIDS INGERSOLL RAND TRAINING CLASS/OPEN HOUSE

Date: October 1, 2009

Time: 11:30 a.m. - 6:00 p.m. - Open House
1:00 p.m. & 5:00 p.m. - LCN Class
11:30 a.m. & 3:30 p.m. - Von Duprin Class

KANSAS CITY KWIKSET & K2 OPEN HOUSE

Date: October 7, 2009

Time: 5:30 p.m. - 7:00 p.m. - Open House
5:30 p.m. - 6:00 p.m. - Dinner

CHICAGO TRADE SHOW

Date: October 24, 2009

Time: 10:00 a.m. - 2:00 p.m. - Trade Show
8:00 a.m. - 11:00 a.m. - Classes
Lunch Provided!

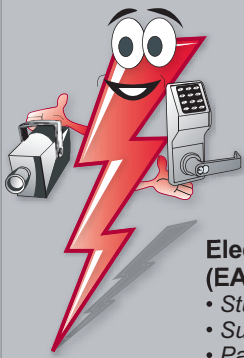
MILWAUKEE GKL STOREFRONT DOOR SERVICE & REPAIR SEMINAR

Date: October 26, 2009

Time: 6:30 p.m. - 9:00 p.m. - Seminar
6:00 p.m. - 6:30 p.m. - Dinner

IDN H. Hoffman Inc. - Corporate Headquarters
7330 W. Montrose Ave
Norridge, IL 60706

Tel: 708-456-9600
Toll: 800-323-1918
Fax: 708-456-0878



Electronic ACCESS Ace

Electronic Access Control (EAC) Specialists

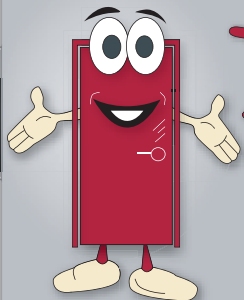
- Stu Majjala
- Susan Biggers
- Paul Ingram

E-mail your questions to:
eac@idnhhoffman.com

Q: How many wires do I need for a video/intercom connection?

A: The number of wires will vary with the kind of system you are using. As an example, the Aiphone JK series, "hands free color video" system uses two conductors from the door station to the inside master station. From the inside master station to the door strike it uses another two conductor wires. A good source to find additional information on Aiphone is to visit the *Tools* section on our website to access Aiphone QuikSpec or click on *List of Manufacturers* and select Aiphone.

If you need additional help, please contact eac@idnhhoffman.com



DOOR GUYS

Door Specialists

- Mike Frieri
- Bob Josefson

E-mail your questions to:
osd@idnhhoffman.com

Q: I have a door with a lock height that doesn't match any manufacturers. What can you do to match my new doors?

A: Depending on your situation, we can order a new door with that special lock height or we can customize a new door for your application in our shop.

If you need additional help, please contact osd@idnhhoffman.com

CLASS INFORMATION

(CHICAGO TRADE SHOW - OCTOBER 24, 2009)

1

STOREFRONT DOOR SERVICE AND REPAIR

SPONSOR



DATE: October 24, 2009

TIME: 8:00 a.m. - 10:00 a.m.

PRESENTER: Steve Goldstein

COST: \$10.00*

WHAT YOU WILL LEARN:

- Servicing common aluminum door exit devices
- Hiding old holes
- Repairing a sagging door
- Adjusting door closers
- And More
- Value: \$60.00 (Your Cost: \$10.00)

2

bright blue. INTELLIGENT ACCESS MANAGEMENT

SPONSOR



DATE: October 24, 2009

TIME: 9:00 a.m. - 11:00 a.m.

PRESENTER: Brian Ramos

COST: \$10.00*

WHAT YOU WILL LEARN:

- Identify key product features
- Discuss common applications
- Understand system architecture
- Describe the basics of a bright blue installation
- And More
- Value: \$60.00 (Your Cost: \$10.00)

CLASS REGISTRATION INFORMATION!

*PRE-REGISTRATION FOR CLASSES:

To register for a class, simply send in the registration fee without the \$10.00 payment. At the check-in table, you from IDN H. Hoffman. The \$10.00 registration fee is no

*ON-SITE REGISTRATION FOR CLASSES

Space is limited, but on-site registration will be allowed. There is no corresponding gift certificate for on-site registration. For information on Hotels in the area and a Map to our

Chicago	IDN One Stop	Cincinnati	Columbus	Grand Rapids	Indianapolis	Kansas City
708-456-9600 800-323-1918 Fax 708-456-0878	630-628-9441 800-399-3055 Fax 630-628-6977	513-271-8530 800-457-3963 Fax 513-271-8567	614-436-6619 800-774-3255 Fax 614-436-6697	616-534-1067 800-244-0777 Fax 616-534-1904	317-635-8100 800-428-9313 Fax 317-637-2358	913-599-4111 800-526-5897 Fax 913-599-4160

CLASS INFORMATION

(CHICAGO TRADE SHOW - OCTOBER 24, 2009)

3

AUTOMOTIVE TRAINING CLASS

SPONSOR

DATE: October 24, 2009
TIME: 8:00 a.m. - 10:00 a.m.
PRESENTER: Joy Skowron
COST: \$10.00*



WHAT YOU WILL LEARN:

- Key coding
- Vats
- Transponders
- Tools
- OBP
- Key Machines
- Value: \$60.00 (Your Cost: \$10.00)

4

ELECTRIC STRIKE FUNDAMENTALS

SPONSOR

DATE: October 24, 2009
TIME: 9:00 a.m. - 11:00 a.m.
PRESENTER: Rick Steger
COST: \$10.00*



WHAT YOU WILL LEARN:

- What are electric strikes
- Hardware basics
- Selecting the right solutions
- Hands-on strike installation
- Troubleshooting the installation
- And More
- Value: \$60.00 (Your Cost: \$10.00)

and a \$10.00 check (deposit) for each participant. Registration will not be complete until a \$10.00 check is received. The \$10.00 check will be returned in the form of a \$10.00 Gift Certificate for use on a future order if the registrant is unable to attend the class.

There are openings. At the time of registration, submit a \$10.00 check or cash payment.

For more information, visit www.idnhoffman.com and select **Chicago Trade Show**.

Merrillville

219-769-0558
866-616-4331
Fax 219-769-0576

Milwaukee

262-790-9750
800-882-9899
Fax 262-790-9754

Minneapolis

952-886-3840
800-326-8986
Fax 952-886-3841

Omaha

402-592-1652
800-824-0684
Fax 402-592-9604

Quad Cities

563-391-8366
800-391-4633
Fax 563-391-7949

St. Louis

314-692-8391
800-392-1303
Fax 314-692-8395



Paul Krause, C.R.L.

E-mail your questions to:
keywizard@idnhoffman.com

Q: What substitute blank can I use for the Ilco HD65?

A: I would suggest using the Ilco X42 blank. It is a little longer but should work.

LSDA corner



MORTISE Cylinders

FEATURES:

- 1" mortise cylinders are furnished with an Adams Rite Cam, all other sizes stocked with standard cam.
- Solid Brass Bar Stock Cyl. & Plug.
- Cylinders Unmarked.
- Supplied with two Look-Alike Keys.
- 5 Pin Tumbler - 1-1/8" & 1-1/4" Drilled 6 Holes.



Mfr.#	Keyway	Size	EZ#
M1002AW26D	Arrow K7	1"	009422
M1002AW3	Arrow K7	1"	009423
M1002AW13	Arrow K7	1"	009424
M1002CO26D	Composite	1"	009425
M1002C60 26D	Corbin 60	1"	009426

*Additional mortise cylinders available in stock.

* For more product information, please reference the 09/10 IDN H. Hoffman catalog, page 276.



IDN H. Hoffman Inc.
Corporate Headquarters
7330 W. Montrose Ave
Norridge, IL 60706



IDN Updates

For more information,
please contact your local
IDN H. Hoffman
Sales Representative.

Visit our website at:
www.idnhoffman.com

OVERSTOCK PRODUCTS PROMOTION!

The Overstock Products
Promotion runs through
November 30, 2009!

Visit the **PROMOTIONS**
section on our website
for a list of overstock
products with special
pricing.



“GO GREEN”

Sign up to receive our
Newsletter or your Invoices
via email. Visit
www.idnhoffman.com
and complete the
“Request Information” form
in the light blue **CONTACT US**
tab to receive *Electronic
Newsletter Distribution* or
Electronic Invoice Distribution.

Please contact your local
IDN Sales Representative
for more information.