

JANUARY 2010

ASK THE EXPERTS

ELECTRONIC ACCESS ACE



Paul

Stu

Susan

Our Electronic Access Control (EAC) Specialists provide useful tips and information in a new Question and Answer section of the newsletter. Content is directed toward topics having to do with electronic security products that monitor or control access/egress in the context of protecting people and/or property. This group of specialists has over 35 years of experience in dealing with:

- **Standalone electronic locks**
- **CCTV/Video surveillance products**
- **Electrified hardware and accessories**
- **Electronic security systems**

In addition to answering product questions, the specialists are here to help you with design scenarios including those that require integration of mechanical hardware and electronic access control systems.

For information, simply send your questions to eac@idnhhoffman.com

DOOR DIVISION



Bob

Mike

Another new feature in the newsletter is a section offering tips and tricks to help you solve your customers' door problems.

IDN One Stop Door provides:

- **Commercial hollow metal doors and frames**
- **Architectural wood doors**
- **Related hardware**

The full-service shop carries a large inventory of doors and has the ability to modify both doors and frames to suit your needs. The benefit to you is having fast, easy access to an extensive line of security doors and having access to technical expertise in this product category. Our specialists are here to help you grow your business through this product and service offering.

For information, send your questions to IDN One Stop Door at: osd@idnhhoffman.com

KEY WIZARD



Our Key Wizard is here to help you with all of your key questions to make your job easier. The Wizard answers questions about:

- **Key blanks – selection, cross-reference**
- **Key cutting machines**
- **Cylinders and cores**
- **High security cylinders/systems – Kaba Peaks, Schlage Primus, Mul-T-Lock, etc.**
- **Master keying**

For information, send your questions to the Key Wizard at keywizard@idnhhoffman.com



Paul

IN THIS ISSUE:

- 1 .. Ask the Experts (IDN)
- 2 .. Solutions for Door Openings (IDN)
- 3 .. The Cloning Package (Ilco)
- 4 .. IDN Updates

PROMOTIONS

- **LSDA & Baron Raffle Days with LSDA & Baron Promotion**
(1/4/10 - 1/29/10)
- **ASSA Abloy 12 Weeks 12 Prizes Promotion**
(10/24/09 - 1/29/10)
- **Kaba Ilco "Clunker" Promotion**
(10/24/09 - 1/15/10)
- **Kaba Ilco The Cloning Package Promotion**
(1/4/10 - 1/29/10)
- **Various Brands Overstock Products Promotion**
(12/1/09 - 1/29/10)

TRAINING/EVENTS

ST. LOUIS

GKL SEMINAR

Date: January 18, 2010

Time: 6:30 p.m. - 9:00 p.m. - Seminar
6:00 p.m. - 6:30 p.m. - Dinner

KANSAS CITY

GKL SEMINAR

Date: January 19, 2010

Time: 6:30 p.m. - 9:00 p.m. - Seminar
6:00 p.m. - 6:30 p.m. - Dinner

OMAHA

GKL SEMINAR

Date: January 20, 2010

Time: 6:30 p.m. - 9:00 p.m. - Seminar
6:00 p.m. - 6:30 p.m. - Dinner

DAVENPORT

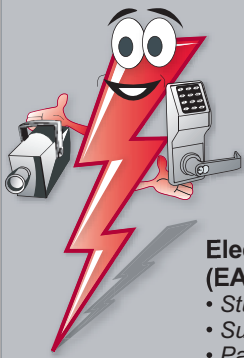
GKL SEMINAR

Date: January 21, 2010

Time: 6:30 p.m. - 9:00 p.m. - Seminar
6:00 p.m. - 6:30 p.m. - Dinner

IDN H. Hoffman Inc. - Corporate Headquarters
7330 W. Montrose Ave
Norridge, IL 60706

Tel: 708-456-9600
Toll: 800-323-1918
Fax: 708-456-0878



Electronic ACCESS Ace

Electronic Access Control (EAC) Specialists

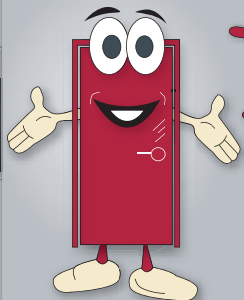
- Stu Majjala
- Susan Biggers
- Paul Ingram

E-mail your questions to:
eac@idnhhoffman.com

Q: I cannot communicate with controllers using my laptop? What can I do to fix this?

A: Most access controllers use a 9-pin serial connection and a few systems have added USB style connection converters. Usually on laptops you need a third party provider of a USB to Serial (9-pin style) communication conversion which would be required and easily found at most computer stores.

If you need additional help, please contact eac@idnhhoffman.com



DOOR GUYS

Door Specialists

- Mike Frieri
- Bob Josefson

E-mail your questions to:
osd@idnhhoffman.com

Q: When I place my next door order, is there anything you can do to prevent rust on a door?

A: When you place your next order, request your door to be galvanealed which prevents rust and prolongs the life of the door and frame. Also, if you paint the door all around (top, bottom, lock edge, hinge edge and both faces) this will help.

If you need additional help, please contact osd@idnhhoffman.com



Complete Solutions FOR DOOR OPENINGS

DOORS/FRAMES

- Standard/Modified
- Thresholds
- Fire Rating
- Weatherstripping
- Sweeps

CONTROL:

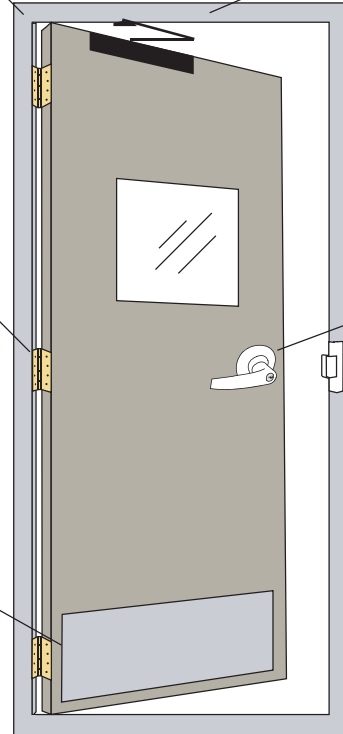
- Door Closers
- Power Operators
- Magnetic Locks

HANG:

- Butt Hinge
- Continuous Hinge

SECURE:

- Lever/Knob Locks
- Push Button Locks
- Residential/Commercial
- ADA-compliant
- High Security Systems

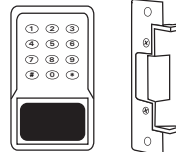


PROTECT:

- Kick Plates
- Exit Device Protectors
- Lever/Knob Protectors

ADDITIONAL:

- Actuator
- Remote Release
- Prox Pad
- Electric Strike
- Intercom
- Video Surveillance/CCTV



... AND MORE!

For more product information, please contact your local IDN H. Hoffman Representative.

Chicago	IDN One Stop	Cincinnati	Columbus	Grand Rapids	Indianapolis	Kansas City
708-456-9600 800-323-1918 Fax 708-456-0878	630-628-9441 800-399-3055 Fax 630-628-6977	513-271-8530 800-457-3963 Fax 513-271-8567	614-436-6619 800-774-3255 Fax 614-436-6697	616-534-1067 800-244-0777 Fax 616-534-1904	317-635-8100 800-428-9313 Fax 317-637-2358	913-599-4111 800-526-5897 Fax 913-599-4160



THE CLONING PACKAGE

PACKAGE

309LCCD-00-8X

INCLUDES:

- A - RW4 CLONING MACHINE
- B - POINT OF SALE MATERIAL
- C - EK3 HEAD REMOVAL TOOL
- D - 309-00-8X CLONING KEY PACK WITH STORAGE CASE



A

RW4

Clone Machine

- Duplicates TI fixed code and encrypted TI transponders
- Identifies transponder keys
- 12V DC power adapter included



Mfr.# EZ#
RW4 087377

B

POINT OF SALE Material

- POS19 - Hi-Tech Banner
- POS18 - Hi-Tech Clear View Sign
- POS24 - Hi-Tech Sandwich Board



C

EK3

Head Removal Tool

- Separates popular two-piece, "snap tabs" keys in seconds
- Dimensions: 2.25"L x 2.75"W x 3.25"H



D

309-00-08X

Cloning Key Pack with Storage Case

Mfr.#	Desc.	Qty.
EH3	ELECTRONIC KEY HEAD	5
EB3-P-SUB4	KEY BLADE	2
EB3-A-Y160	KEY BLADE	4
EB3-M-MIT14	KEY BLADE	1
EB3-B-H72	KEY BLADE	3
EB3-D-H84	KEY BLADE	4
EB3-E-TOY43	KEY BLADE	3
EB3-C-H73	KEY BLADE	1
EB3-H-NI02	KEY BLADE	1
EB3-J-MAZ24	KEY BLADE	1
EB3-K-MIT8	KEY BLADE	2
EB3-L-MIT9	KEY BLADE	2
NSN11T2	KB '99 NSN MAX & '99 INFN	1
MAZ24RT5	KB '98 MAZDA	1
B99-PT5	KB '98-99 CAD SEVL MSTR	2
PT04-PT5	KB '04 GR PRIX NEEDS RW2	2
B97P-T5	KB '99 OLDS MST W/TRNSP	2
HD106-PT5	KB '97 HONDA ACCORD	2
B103-PT5	KB '00 GRAND PRIX MSTR	1
YM15T5	KB FOR DODGE SPRNTR X22	1
HU46T2	KB '98 CADILLAC	1
DW04RT5	KB DAEWOO	1
DW05RT5	KB DAEWOO	1
DW05T5	KB DAEWOO	1



Paul Krause, C.R.L.

E-mail your questions to:
keywizard@idnhoffman.com

Q: What is the reverse of the Kaba Ilco 1645 key blank?

A: The reverse of the Kaba Ilco 1645 blank is a 1645R key blank.

Q: A customer brought in a key marked "EMKA". What blank do I use to duplicate this key?

A: EMKA should use the Ilco FT43 key blank, stocked by IDN H. Hoffman.

LSDA corner



LEVERSETS

Grade 3 Standard Duty

Residential leversets with tubular mechanism provides ease of operation for children and the disabled.

FEATURES:

- Complies with ANSI/BHMA A156.2, Series 4000 Grade 3
- Backset: Adjustable 2-3/4" or 2-3/8" with a full 1/2" latch projection
- Door Thickness: 1-3/8" to 1-3/4"
- Door Preparation: 2-1/8" diameter bore, 1" crossbore, and 2-1/4" latch face
- Handing: LY Design is reversible



(LY Design)

Mfr.#	Desc.	EZ#
50LY15S KA4	Entrance Leverset	101295
50LY3S KA4	Entrance Leverset	101292
52LY15	Privacy Leverset	101306

* For more product information, please reference the 09/10 IDN H. Hoffman catalog, page 258.

SPECIAL ORDER ITEM

Promotion Dates: 1/4/10 - 1/29/10

Merrillville
219-769-0558
866-616-4331
Fax 219-769-0576

Milwaukee
262-790-9750
800-882-9899
Fax 262-790-9754

Minneapolis
952-886-3840
800-326-8986
Fax 952-886-3841

Omaha
402-592-1652
800-824-0684
Fax 402-592-9604

Quad Cities
563-391-8366
800-391-4633
Fax 563-391-7949

St. Louis
314-692-8391
800-392-1303
Fax 314-692-8395



IDN H. Hoffman Inc.
Corporate Headquarters
7330 W. Montrose Ave
Norridge, IL 60706



IDN Updates

For more information,
please contact your local
IDN H. Hoffman
Sales Representative.

Visit our website at:
www.idnhoffman.com

NEW FOR 2010 **52 WEEKS, 52 PROMOTIONS!**

Starting January 4, 2010, in addition to the monthly promotions, IDN H. Hoffman will offer weekly promotions with specials on various products.

Visit the **PROMOTIONS** section on our website, starting January 4, for the weekly promotion specials, or contact your local IDN H. Hoffman branch for more information on specials offered that week.



IDN H. HOFFMAN
WOULD LIKE TO WISH
ALL OF OUR CUSTOMERS
A HAPPY & PROSPEROUS
NEW YEAR!